

Project Tracking with Advanced Analytics

Discovery Guide

Are you looking for a reliable
PROJECT TRACKING SOLUTION
to oversee multiple projects and analyze
profitability?

The purpose of this 'Discovery Guide' is to help you identify and explore what you want and need from a Project Tracking Solution to realize efficiencies within your role and organization.

FINANCE

WHAT WE WANT:

- Access to timely and accurate management reporting which supports decision making
- To make proactive business decisions
- To easily interpret data
- To see the 'big picture'
- To make smarter business decisions
- To reduce human resource costs

WHAT WE NEED FROM A PROJECT TRACKING SOFTWARE SOLUTION:

- A solution that will allow us to track projects across fiscal years
- A solution that will manage growth and expansion
- A solution that will allow us to make informed business decisions by allowing us to retrieve historical data and run reports specific to profit margins

NOTES:

"Project Tracking definitely made us more effective and efficient. Now I have no doubt we are a successful boat building company."

John Nichols, Finance Controller, Atlantic Boat Company

What does the Project Manager need? 

PROJECT MANAGERS

WHAT WE WANT:

- Access to timely and accurate project analysis reports to assess progress and formally inform management of a project's status
- Access to project budget reports so that we are alerted at an early stage of potential problems
- Access to closed project reports to serve as a reference for future project planning

NOTES:

WHAT WE NEED FROM A PROJECT TRACKING SOFTWARE SOLUTION:

- A solution that is reliable, user-friendly and flexible
- A solution that will give us easy access to detailed project information
- A solution that will provide us with tight control over project activities
- A solution that will allow us to track projects across fiscal years
- A solution that will provide us the ability to manage project performance against budgets

*“Encore’s Project Tracking with Advanced Analytics allows us to easily retrieve historical data and run reports specific to profit margins. As a result we’ve reduced our budgeting process, time and effort drastically. Prior to using Project Tracking with Advanced Analytics it took us **two** full days to complete our budgeting process. And now, it takes us close to one hour.”*
Burt Whistler, Accounting Manager,
NRS Media, LLC

What does the Accounting Clerk need? 

ACCOUNTING CLERK

WHAT WE WANT:

- To increase data accuracy
- To improve productivity and confidence
- To reduce mundane tasks by eliminating the need to rekey project information in multiple systems
- To save time

WHAT WE NEED FROM A PROJECT TRACKING SOFTWARE SOLUTION:

- A solution that is reliable, user-friendly and flexible
- A solution that will allow us to streamline workflow
- A solution that will eliminate duplication of effort
- A solution that will allow us to track our projects outside of our chart of accounts so that we can maintain a manageable number of general ledger accounts

NOTES:

“Project Tracking with Advanced Analytics has been a huge time saver for us.”

Angela Alvino, Controller, Razor & Tie

There IS a Solution! 

Introducing.....

ENCORE'S PROJECT TRACKING WITH ADVANCED ANALYTICS for Microsoft Dynamics® GP

Encore's Project Tracking with Advanced Analytics for Microsoft Dynamics GP has helped 100's of customers just like you.

"Project Tracking with Advanced Analytics gave us the confidence and tools to manage and sustain an impeccable growth rate. During our first year of operations we reached \$68 million in sales. Our goal for this year is to increase by nearly 200% by reaching \$200 million in sales. With the support of this product, we are likely to attain our strategic goals."

Rod Mourant, Corporate Controller, Tamarack Resort

NEXT STEPS

For further information contact your local Microsoft Dynamics GP partner or contact Product Sales at 888.898.4330

sales@encorebusiness.com

www.encorebusiness.com

"Encore offers great, outstanding customer service. They are reliable and responsive. We understand that each experience and customer situation is unique and Encore does an excellent job of delivering quality, relevant information related to our business."

Burt Whistler, Accounting Manager, NRS Media, LLC