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**Quick Updates**

- **Reminder:** V9 mainstream support ends January 2011.
- Check out [What's New in GP 2010](#).
- Interested in learning more about Dynamics GP? Check out the [ERP Software Blog](#) or the [Dynamics Community](#) to expand your knowledge.

**The New Microsoft Partner Network**

Encore is proud to be one of the first partners in the new Microsoft Partner Network to earn a Gold competency in ERP.

What does this mean for you? You can feel confident that you are working with a partner that maintains the most up-to-date certifications, is diligent on ensuring customer satisfaction, and has a close working relationship with Microsoft.

**Missed Nov's e-Educate?**

If you missed the Year End Procedures webinar, you can access the slides [here](#).

[The Closer](#) from Reporting-Central is available until Dec. 31st at a 10% discount.

Watch for an email about our upcoming e-Educate series that starts in Jan 2011.

**Payroll Tax Updates**

**Schedule your payroll update assistance now to ensure a spot on our resource calendar.**

Target release dates for tax table updates

For GP Versions 9, 10 (will include 10 SP 5) and GP 2010 (will include GP 2010 SP 1):

- Canadian Payroll Year End - 12/16/2010
- US Payroll Year End - 11/18/2010
- US Payroll Round 1 2011 tax update - 12/16/2010

To view available Tax Updates go to:

[CustomerSource](#) > Downloads & Updates > [Tax & Regulatory Updates](#)

**Did you know?** Messenger EDD offers the ability to email Payroll Stubs/Earning Statements. Want to learn more? Contact Karine (x 312) or Melissa (x329) at 1.888.898.4330.

**Convergence 2011**



Convergence 2011 planning is well underway and we wanted to ensure you are in the loop in order to take advantage of early bird savings.

Convergence is Microsoft Dynamics largest customer conference. It will not only educate you on how you can get the most out of your Dynamics investment, the latest on Microsoft's products and technologies and Microsoft's strategy and future plans for your solution but it will also allow you to network with

### Take Advantage of Encore's Advanced SmartList

Encore's Advanced SmartList is only \$1500 until Feb. 28, 2011. That is a \$500 savings!

Advanced SmartList allows you to sum columns and insert totals into SmartList queries and [much more](#).

### 20th Anniversary Trivia

To celebrate our anniversary, this year's newsletters will feature trivia about 1990, the year Encore began business.

Q: Who won the 1990 Grey Cup?

The first person to [email us](#) with the correct answer will receive a \$10 Tim Horton's card.

Congratulations to Mark Ward from Perimeter Air who answered last newsletter's question correctly.

### Holiday Hours

The Encore office will be closed the following dates:


Dec. 27 - Christmas Day (observed)  
Dec. 28 - Boxing Day (observed)  
Dec. 31 - New Year's Day (observed)




### Contact Us:

For questions regarding the newsletter content contact:

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### For Support:

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### For General Inquiries:

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Dynamics users and product experts alike.

Convergence 2011 will be held in Atlanta April 10 - 13, 2011. We anticipate that Microsoft will be releasing the early bird registration information shortly. Encore strongly believes that Convergence offers a great value to you and your company. You can sign up for registration alerts on the [Microsoft Convergence 2011 website](#). Encore's [Convergence Blog](#) will also help keep you up-to-date. Bookmark it and check back often.

### Getting the Most Out of Dynamics GP

If you've been using Dynamics GP for a while, you've probably asked yourself "why does it work this way?" or "wouldn't it be easier if...?" [Rockton Software](#) has answers to those questions, because they've built their company around solving questions just like these posed by customers.

Did you know:

- You can close fiscal periods for any company in one screen from any single company?
- That there is a google-style search tool available for finding any window in GP?
- Tools exist to discover the data tables behind windows you use in GP, helping to you write reports or create SmartLists?
- That there are lookup tools to remove 12 annoying mouse clicks during data entry - increasing your productivity by 30%?
- Inactive users in GP can be gracefully "kicked out" when they sit idle too long, freeing up licenses?
- GP Security can be managed in a single grid-like screen?
- You can track changes in GP, showing which user changed what data when, where, and why?

Encore has partnered with Rockton Software to offer a 10% discount on all purchases through Dec 31, 2010. With products starting at \$175 per user, now is a great time to [sign up for a free webinar today](#) and see how you can make Dynamics GP work simpler and easier.

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Gold Enterprise Resource Planning  
Silver Independent Software Vendor (ISV)

## Tips & Tricks

Want a warning to appear when a duplicate purchase order number is entered on a sales order? It is not part of the out-of-the-box software but there are two different ways to obtain this functionality if you are on Version 2010.

Contact [support](#) and they can provide a free add-on chunk file.

