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## Quick Updates

The next release of Dynamics AX is branded Dynamics AX 2012 with expected release Aug. 2011.

## Connect With Us On LinkedIn



## A GP 2010 Favourite Feature

One of our consultants' favourite features in GP 2010 is the email functionality within GP.

Our consultants like it and so does the [Dynamics GP team](#).

[Learn more](#) about Dynamics GP 2010.

## Tips & Tricks

### Required & Link Fields in Microsoft Dynamics GP

Leverage the User Display Preferences window to change the colour of the Required Fields and Link Fields so you can easily recognize these fields. These settings are per user basis only.

To change your display, go to: Microsoft Dynamics GP >> User Preferences >> Display button

In the Link Fields, specify which colour you would like your Links to be. In the Required Fields, specify which colour you

## Special GP & AX Offers From Microsoft

Microsoft has 5 great offers for you to take advantage of by June 24th, 2011.

### 20% Off Full-Access GP and AX Users

20% Off

Expand your Dynamics GP and AX users at a 20% discount. Note that there is a minimum purchase of two licenses.

### Transition to Business Ready Licensing (BRL) - Save 60%

60% Off  
BRL  
Transition

Dynamics GP and AX customers on Module Based Licensing can transition to [Business Ready Licensing](#) and receive up to 60% off the cost of the transition. When you consider the cost of purchasing an individual module, this one-time investment will quickly deliver a return on investment.

### 20% Off SmartList Builder and Extender

20% Off  
SmartList  
Builder and  
Extender

Microsoft has discounted its two most popular modules in GP for increasing visibility into your data. [SmartList Builder](#) helps streamline your workflow and build customized intelligence for decision making. [Extender](#) tailors your data collection and data entry to ensure you have all the information you need at your fingertips.

### 20% Off Human Resources and Payroll

20% Off  
Payroll & HR

[Payroll](#) for Dynamics GP allows you to save the monthly expense of outsourced payroll while [HR](#) for Dynamics reduces the inefficiency of paper-based HR. At a 20% discount, there has never been a better time to invest in these products.

want your Required Fields to be. Click Apply and use the Preview window to view your selections. Choose OK to save your changes. Choose OK again to close the User Preferences Window. These changes will take effect the next time you log into Microsoft Dynamics GP.

#### How to Void Historical AR Transactions

For example, an invoice might have been entered in error, posted, and a payment applied and the entire transaction moved to history.

First Void the Payments applied to the Invoice. This will reinstate the invoice. Then void the invoice if necessary. The entire transaction can now be repeated. The original transactions will appear in History. To accomplish this, use Posted Transactions under Sales>Transactions.

#### Management Reporter Webinar

Take advantage of this free Microsoft hosted webinar.

June 8 @ 12:00pm Central - [Introduction to Management Reporter for Microsoft Dynamics GP](#)

#### Have Feedback for the Microsoft Dynamics Team?

Visit [Microsoft Connect](#) to provide feedback and vote on future enhancements.

#### Encore's Accolades from Computer Dealer News (CDN)

CDN recently ranked Encore in its Top 100 Solution Provider List of 2010. Read the complete article [here](#).

#### Holiday Hours

The Encore office will be closed the following dates:  
May 23 - Victoria Day  
July 1 - Canada Day  
Aug 1 - Civic Holiday  
Sept 5 - Labour Day



#### 25% Off The Dynamics Professional Services Tool Library (PSTL)

The [PSTL for Microsoft Dynamics GP](#) can help you consolidate and change your critical data quickly and accurately. This powerful suite of tools provides greater flexibility with your solution to ensure data integrity, increased productivity and better efficiency. Each tool provides an efficient, productive solution specific to your needs. Tools range from Finance and Purchasing, to Sales and System with some tools even being free. Right now, receive 25% off the entire suite of tools or 10% off the purchase of a three-pack bundle of tools.

To learn about all the details of these offers, contact [Melissa](#).

#### Microsoft Dynamics GP 2010 R2

Dynamics GP 2010 R2 now available. With over 50 new features in R2, you'll be impressed with all the additions.

Our favourite new features include:

- Business Analyzer - Business Analyzer is a graphical reporting application that allows users to quickly evaluate business trends, drill down for further details and take appropriate actions based on the report data. The application installs with default reports, but you can to personalize these or create your own reports using SQL Server Reporting Services.
- Even more Microsoft Word templates - Dynamics GP 2010 came with a lot of new Word templates but R2 has amped up this feature. The ready to use Word forms now include orders, invoices and returns. In addition, Encore can now take your existing Report Writer reports and convert them into Word templates.
- View and update information outside of GP - With the use of external lists, updating information is now available from outside of GP. This frees up Power Users to spend their time in more productive ways.

Already have GP 2010? These updates are available to you. If you require assistance, contact [Melissa](#).

Interested in upgrading? Watch [this short video](#) now and read all about the [new features](#). Contact [Melissa](#) to learn more.

## Success


Could Encore help another organization accelerate their business?

Click to let us know.



### Contact Us:

For questions regarding the newsletter content contact:

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## Convergence 2011 Wrap Up

Convergence 2011 was the second largest Convergence in its history with over 9,300 attendees. Encore was there along with 32 of our customers for 4 very full days of learning about new Dynamics products and features, roadmaps and helpful tips.

In addition to the learning, the conference wrapped up with an inspiring Keynote address from Malcolm Gladwell. He made three very poignant comments on technology. Technology can be used to simplify the decision making process, it can provide transparency in decision making and it can improve judgement. An interesting example of this is the case of instant replays for referees of NFL games. Since the introduction of this technology the 'home team advantage' has been reduced by one-third. (Note: This stat was taken from the book *Scorecasting: The Hidden Influences Behind How Sports Are Played and Games Are Won* by Tobias J. Moskowitz)

For those of you who said April was a bad month to be away from work, you will be happy to hear that **Convergence 2012** will be held in **Houston, Texas March 18-21**. Save the date and put dollars in your budget to attend!

## Summit - User Group Conference



Encore is a big advocate of GPUG and AXUG and the value they offer end users. The User Groups were established to help increase knowledge, networking and collaboration. They offer many different learning opportunities including webinars, training courses, collaborative meetings and face-to-face events. A basic membership is free and we strongly recommend [signing up](#).

The User Groups will be hosting their annual conference, Summit, in Las Vegas Nov. 7 - 11, 2011. Summit differs from Convergence in that it is driven by users just like you and is tailored specifically for end users with learning taking place in a more intimate setting.

Encore believes this conference is a great learning opportunity and will keep you informed leading up to this event. Visit the [GPUG](#) or [AXUG](#) Summit site now to see the tentative agenda and courses so you can start planning to attend this event. The Encore team will be there, join us!



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Business Solutions