

## **FOR IMMEDIATE RELEASE**

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### **Encore Business Solutions Receives Outstanding Sales Recognition From Microsoft Business Solutions**

**WINNIPEG, MANITOBA — JULY 20, 2004** — Encore Business Solutions recently received recognition from Microsoft® Business Solutions for outstanding customer commitment and sales achievement and was named to the Microsoft Business Solutions President's Club. This recognition honors Microsoft Business Solutions reselling partners whose commitment to customers is reflected in their business performance and high level of sales achievement and customer satisfaction.

"Microsoft Business Solutions is pleased to honor Encore Business Solutions for its demonstrated strong commitment to customers as well as its high sales achievements," said Microsoft Corporate Vice President, Tami Reller. "We deeply value our relationship with Encore Business Solutions and are pleased to recognize these outstanding accomplishments."

"The top 10% of Microsoft Business Solutions Partners worldwide receive this distinction annually," comments Brent Twist, CEO of Encore. "We are very proud of the dedication and innovation of the team at Encore who have achieved this status for 9 consecutive years. Although this honor is awarded based on sales, there is a direct relationship between sales and satisfied customers, in effect customers vote with their chequebooks. Encore will continue to demonstrate its ongoing commitment to delivering superior value to customers."

#### **About Encore**

Established in 1990, Encore Business Solutions Inc. offers a full range of financial and business management solutions. As an award-winning Microsoft® Gold Certified Business Solutions Partner, Encore implements and supports Microsoft® Business Solutions—Great Plains® and Microsoft Customer Relationship Management. In addition to this, Encore also offers IT consulting and services to our customers, as well as customized solutions.

As an authorized Solution Developer, Encore also develops industry-specific software that extends the functionality of Microsoft Business Solutions products. Encore's ability to develop quality products and deliver timely releases has helped build a solid reputation within the Microsoft Business Solutions Community. For more information about Encore's products and services, visit [www.encorebusiness.com](http://www.encorebusiness.com).

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