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Encore Business Solutions Completes Acquisition of RSC Group

Acquisition results in Canada's largest national dedicated Microsoft Dynamics ERP Reseller

WINNIPEG, MB, Canada — December 14, 2012—Encore Business Solutions (Encore), an award winning Microsoft Dynamics Value Added Reseller (VAR) and Independent Software Vendor (ISV), announced today that it has successfully completed its acquisition of Vancouver based Dynamics Reseller, RSC Group. The execution of the company's acquisition growth strategy affirms Encore is at the forefront of the Canadian Microsoft Dynamics Resellers and an innovator in providing end-to-end business solutions and services to its customers.

This acquisition broadens the expertise of Encore's existing team as well as their product and service offerings. The agreement includes two offices in Western Canada, the entire client base and a team of employees who sell and provide professional consulting services for Microsoft Dynamics AX, GP and NAV and Business Intelligence.

"The completion of this acquisition represents a significant step for Encore in our strategy to build presence in the Canadian marketplace," states Brent Twist, CEO of Encore. "We've been carefully preparing for this acquisition and are excited about moving forward, taking action and delivering on the promise of this acquisition by building further value for our clients."

"As we discussed Encore and RSC becoming one company under the Encore brand the benefits to RSC clients and employees became more and more compelling," says Richard Rosenbaum, President of RSC Group. "The synergies this creates will significantly benefit respective clients and create a Canadian client community that will be unmatched in size and breadth."

The recent acquisition does not alter or amend Encore's existing commitment to helping organizations implement value-added business management solutions both as a VAR and ISV. Under the terms of the transaction, RSC Group will be fully integrated into Encore Business Solutions.

About Encore Business Solutions

Encore Business Solutions has been committed to helping organizations drive business efficiency with innovative and modern business management solutions since 1990. Their high performance team sells, implements, services, and supports Microsoft Dynamics ERP and CRM solutions to mid-size and expanding enterprises as a Value Added Reseller (VAR).

As a Microsoft authorized Independent Software Vendor (ISV), Encore has helped organizations worldwide enhance business value and improve bottom lines. To achieve this, Encore developed flexible and scalable software products that seamlessly integrate with Microsoft Dynamics GP.

Having earned a Gold Competency within the Microsoft Partner Network, Encore is proudly among only 1% of Microsoft partners worldwide that have attained this outstanding degree of proficiency. For more information about Encore's products and services, visit www.encorebusiness.com.

About RSC Group

With over 23 years and more than 800 ERP implementations, the RSC Group is Western Canada's most experienced Dynamics ERP partner. The RSC Group sells, implements, customizes and supports Microsoft Dynamics ERP solutions. RSC also provides expertise around software for business intelligence, financial planning and reporting.

The RSC Group's experience and expertise sits comfortably at the crossroads of information technology, finance workflows and overall business strategy. Whether the conversation is big picture strategy with the leadership of your company, or training daily users of the software, the RSC Group takes great pride in thoroughly understanding the unique demands of each of their client's roles.

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